Diversity 2.0 ~New concept toward companies' sustainable growth~

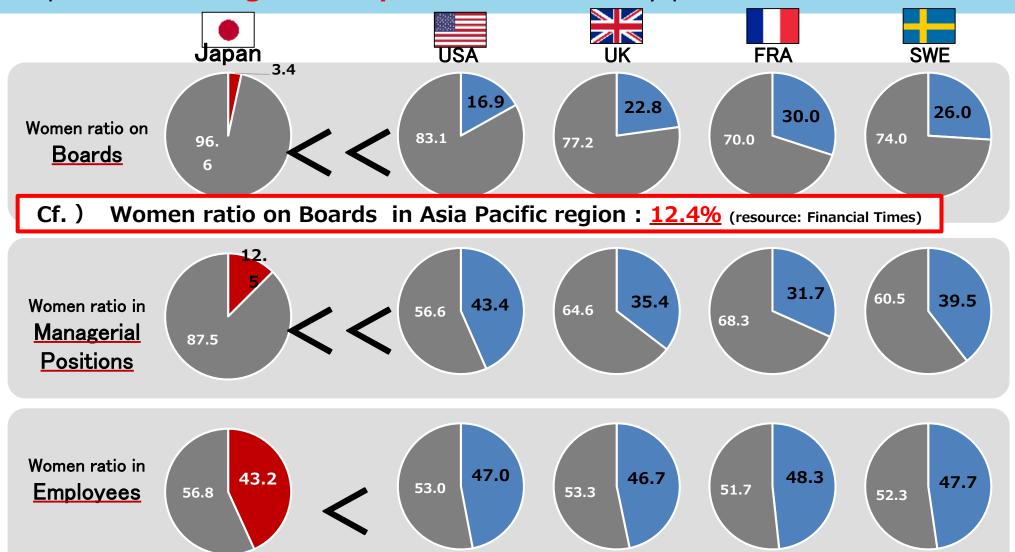
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Background & Objective

International comparison of women participation

 In Japan, the participation ratios of women on boards and in managerial positions are significantly lower than in many peer countries.



^{1. &}quot;Administrative workers" and "workers" were based on the "White paper on gender equality in the Heisei 2016th edition". Japan, UK, FRA, and SWE are the values of 2015. USA is the value of 2014.

2. Regarding "Executives", Japan was based on Toyo Keizai Shimbun "Official Quarterly Report" (2017 edition), the value in July of 2016. Other countries are based on the international non-profit organization "International Female Managing Executive Association (CWDI)" "Comparative Percentages of Women Directors", created in January 2015.

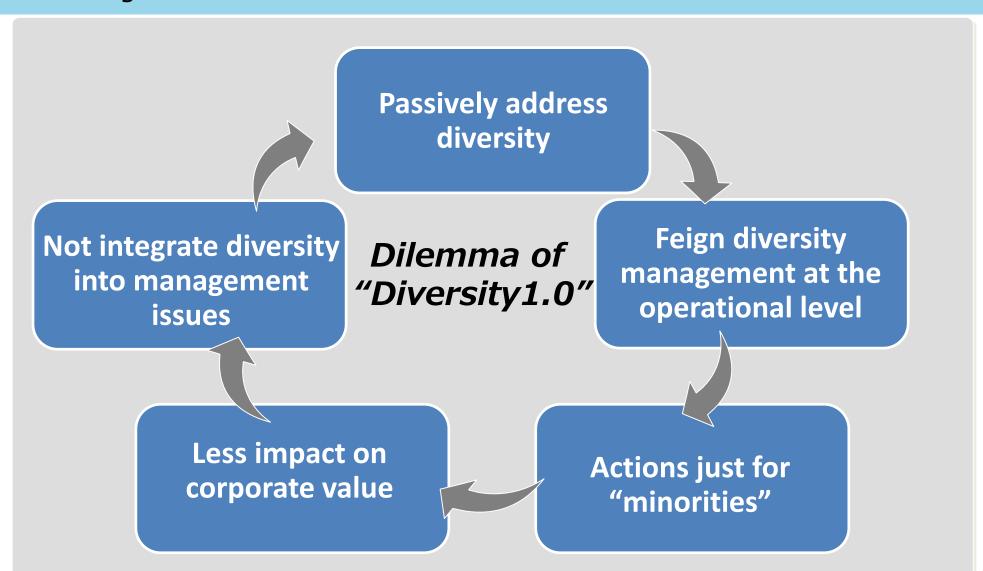
Promotion of women's empowerment as an economic policy

- The Abe administration has positioned the promotion of women's empowerment as a core economic policy.
- Our goal is enhancing corporate value through women's empowerment, together with other management reform.



Dilemma of "Diversity 1.0"

 Although the concept of diversity has been in general, significant challenges remain.



Why Diversity?

- Traditional management in Japan has been upheld by homogeneous workforce in prioritizing consensus building.
- Diversity has become a key strategy for top management in order to address various changes surrounding companies.

External environmental changes

Intensified global competition

Accelerated change of industrial structure

Declining birthrate

Management reform toward a more inclusive, diverse, and competitive human resource strategy



What is "Diversity 2.0"?

Diversity2.0

"A company-wide and consistent management action which aims to continuously create added values, by maximally leveraging the diverse attributes and skills of each individual"

Key Points of Diversity 2.0

- Point 1 Mid-to long-term/continuous implementation, and management's commitment
- Point 2 <u>Company-wide</u> implementation, and interaction with various corporate management actions
- Point 3 Relations with <u>key external stakeholders</u> who encourage management transformation (via dialogue, disclosure, etc.)
- Point 4 Acquiring various attributes of nationalities, ages, and careers as well as promoting empowerment of women

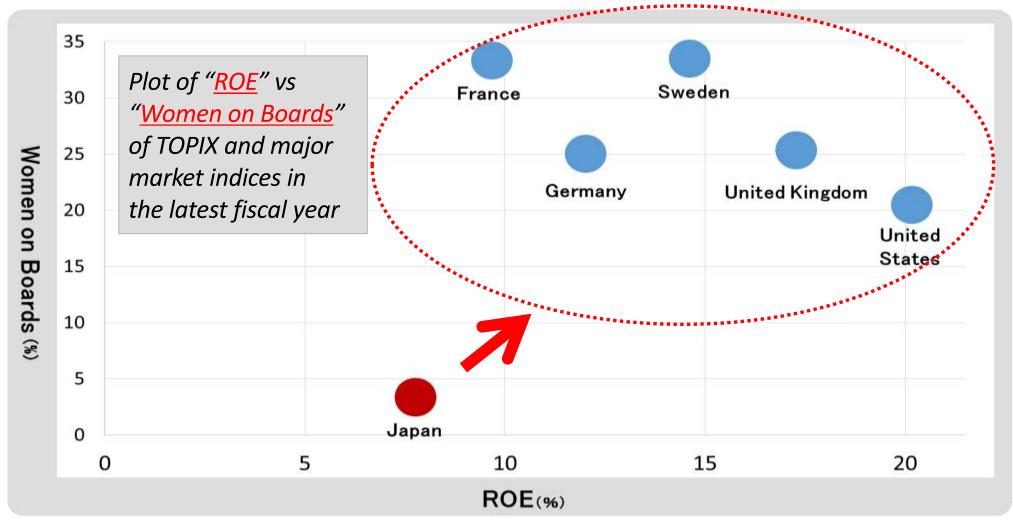
<u>"Diversity 2.0 Action Guideline"</u>Seven Key Actions for Practice 1

- [1] Integrate Diversity into Corporate strategies
- [2] Elaborate Promotion Structure
- [3] Activate Corporate Governance
- [4] Improve Company-wide Rules & Systems
- [5] Change Managers' Actions & Mentalities
- [6] Change Staff's Actions & Mentalities
- [7] Disclosure & Dialogue with the Labor/Capital Markets

"Diversity 2.0 Action Guideline" **~**Seven Key Actions for Practice **~** ② ※ Illustration for a #1. Management Level Non-consolidated Entity Board [1] Integrate Diversity into [3] Activate Corporate Corporate strategies Monitoring. Governance Reporting Direction Top Managements Mgmt. Strategic Planning & Executives #3. **Business Strategy Human Resource** External Communication (Corporate Planning Dept. Strategy (HR Dept.) & Business Units) Disclosure, [2] Elaborate Information Provision IR. Disclosure Promotion Structure Stakeholders (IR Dept., PR Dept.) Feedback Diversity-related Solutions for Company-wide Challenges [7] Disclosure Government, (Diversity Promotion Dept.) & Dialogue Society Companywide actions & Advices Capital [4] Improve Company-Market #2. Operation Level wide Rules & Systems Communication Labor **Business Units** Unit-level Planning Market [5] Change Managers' **Actions & Mentalities** Other Stakeholders Managers [6] Change Staff's Actions & Mentalities

What is the aimed "Diversity 2.0"?

Companies pursue both goals: enhancing diversity & earning power



Note: Bloomberg (as of March 7th, 2017)

The figures of ROE (horizontal) and Women on Boards (vertical) are the means of entity group by selected index. Top 2 ROE entities and bottom 2 ROE entities by index are filtered out as outliers.

(Reference) List of the Members of the Study Group for Ideal Approaches to Diversity Management (Diversity 2.0) as a Competitive Strategy

Chair

- **Tetsuo Kitagawa,** Professor of Finance and Corporate Governance, Graduate School of International Management, Aoyama Gakuin University

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- Hiroaki Toya, General Manager, LIM Advisers Ltd.
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- **Harumi Matsumura**, Executive Officer and Senior Managing Director, HR & General Affairs and Housing & Service Business, LIXIL Group Corporation
- Akira Matsumoto, Chairman of the Board and CEO, Calbee, Inc.
- Yosuke Yagi, Executive Officer and Executive Vice President, LIXIL Group Corporation (by 21st September 2016)

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